



## Dryden Mutual Insurance Company

12 Ellis Drive, P.O. Box 635  
Dryden, New York 13053-0635  
607-844-8106 / 800-724-0560  
607-257-0312 (fax)

### Target Market Product Profile **MARINAS** Commercial Lines

#### TARGETED TYPES

Locally owned and managed

Small marinas - 200 slips or less

Marina operations basically limited to:

- Summer slip rentals
- Marine supply store
- Dock operation
- Minor boat repair operations
- Winter storage of boats

#### UNDERWRITING CONCERNS

Loss runs with reserves needed in first 60 days to validate rating and acceptance

Risks non-renewed, cancelled or refused by another insurance carrier

Operations for sale

Insureds with financial difficulties

Boat sales

Boat rentals

Major boat repairs

#### DRYDEN MUTUAL PROGRAM FEATURES

- URB Special Multi-Peril policy is prime vehicle for coverage.
- No Marine Keepers Legal Liability is available from Dryden Mutual.
- Square footage for boat storage buildings, overall receipts and number of docks are necessary for quotes.
- ACORD applications accepted.

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