



**Target Market Product Profile**  
**GOLF COURSES & MINIATURE GOLF**  
**Commercial Lines**

**TARGETED TYPES**

Public courses  
Semi-private courses  
Driving ranges  
Miniature golf courses  
New operations evaluated  
Restaurants acceptable  
Pro shops acceptable  
Bar exposures acceptable

**UNDERWRITING CONCERNS**

Loss runs, including reserves, needed within first 60 days to validate rating & acceptance  
Risks non-renewed, cancelled or refused coverage previously  
Private clubs  
Country clubs  
Live entertainment  
Batting cages at miniature golf courses  
Seasonal operations when policy not kept in force

**DRYDEN MUTUAL PROGRAM FEATURES**

- URB Special Multi-Peril policy is the prime vehicle for coverage.
- No Liquor Legal Liability offered
- Rating for Premises Liability based on receipts from greens fees, cart rentals and other golfing related operations. Breakdown of receipts needed for products coverage related to food and beverage sales and pro shop sales.
- Number of carts available for rental is required whether they are owned or leased by the season.
- ACORD applications accepted.

